

Comparison of Quotations for Planters – Faversham Summer 2025

1. Introduction Faversham Town Council has received two quotations for the provision of planters for summer 2025. This report compares the costs, services provided, and implications for maintenance, including the potential need for a tow bar and bowser for watering should the council decide to manage watering in-house.

2. Quotation Comparisons

Supplier 1: Quotation No. 19695

- **Items & Costs:**
 - 6 Cosmopolitan Cube Hire DOUBLE – £1,836.00
 - 5 Barrier Baskets (near Abel’s Acre) – £425.00
 - Maintenance – £2,400.00
 - Delivery & Collection – £150.00
- **Total Cost (Excl. VAT):** £4,811.00
- **Notes:**
 - Maintenance service included
 - Prices subject to change and availability
 - Additional congestion charge may apply for certain deliveries

Supplier 2: Quotation No. AM250211FAVERSHAM

- **Items & Costs:**
 - 6 Flower Tower 3 Tier Black Planted – £1,248.00
 - Carriage (Delivery, Installation, Removal & Collection) – £800.00
- **Total Cost (Excl. VAT):** £2,048.00
- **Notes:**
 - The towers would be delivered at the end of May and collected late September, all depending on the weather.
 - Reservoir requires filling once a week
 - We did not ask Supplier 2 to provide a quotation for barrier baskets

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3. Maintenance & Watering Considerations

- **Supplier 1 includes a maintenance package (£2,400.00)**, which covers watering, ensuring that the planters remain healthy without additional workload for the council.
- **Supplier 2 does not include maintenance or watering**, meaning the council would need to handle watering themselves.

4. In-House Watering Option If the council chooses Supplier 2 and manages watering in-house, additional costs will apply:

- **Tow Bar Installation:** £692.45 (incl. VAT)
- **Bowser:** Approx £1,300 (inc VAT) Details available at [Zaros Machinery](#)
- **Additional labour and fuel costs for watering operations**

5. Conclusion & Recommendations

- **Supplier 1 is significantly more expensive but includes maintenance, which ensures plant health without additional effort.**
- **Supplier 2 is more cost-effective, but the council would need to factor in watering costs.**
 - If in-house watering is chosen, a tow bar (£692.45) and bowser would be required, potentially increasing costs. Facilities team consider, with the correct equipment, they can manage the watering.
 - Labour costs and logistics for watering should also be considered.
- £10,000 has been allocated in 2025-2026 budget

Recommendation: The council should determine whether it has the capacity to manage watering operations before selecting a supplier. If in-house watering is not feasible, Supplier 1 provides a full-service option. If the council can commit to watering, Supplier 2 may offer better value overall.



Supplier 2

